



## Sales HUNTER wanted (m/f)

Thanks for checking out our listing! If you are a problem solver at heart and could charm a dog away from a meat truck, then we are looking exactly for you! You are a fast learner. You deliver on your promises competitively and with a no-excuse attitude. You want to work (on a full time basis) at our beautiful lake-sided headquarters in Attersee, or at our office in Salzburg, Austria. If all of this applies to you, continue reading! If not... :-)

[SYMPTOMA](#) is a search engine for diseases. We want to save lives. And you can help us with that mission!

### Your Task

- Assessing the needs of already interested & qualified leads in interviews (by phone & in person)
- Closing deals with ideal customers („Win-Win“ or „no-deal“)
- NO lead-generation (except for a very restricted list of 50 enterprise customers)
- NO account management
- NO overhead, just hunting

### Your Profile

- **Reliability.** You stick to agreed appointments and deadlines. You stand by your word.
- **Attitude.** You love to solve problems rather than getting annoyed by them. You have a positive, open minded, and authentic attitude.
- It is easy for you to analyze even complex matters and to communicate them in a short and comprehensible way. No word is too much.
- You have excellent German and English skills that you are able to realize in negotiations.
- You lead conversations by listening and understand how to get answers even on sensitive questions in a casual atmosphere.
- You work self-confidently, accurately, and driven by Return-on-Investment.
- Please don't apply if you are not fulfilling every criteria.
- Bonus: You already have sales experience in the health sector or in online marketing or have been an entrepreneur yourself.
- Bonus: While talking (on stage) you own the audience.



## Your prospects

- You work with self-confident pioneers who are realizing their vision passionately and innovatively. Failure is not an option.
- You work independently and self-responsibly.
- Your responsibilities grow with the company and your successes.
- Employment: **with immediate effect, full time, location according to agreement.** Gross monthly salary as per collective arrangement is 2.187 EUR at 38,5 hours per week and 14 monthly salaries. Overpayment is provided in the form of success-related bonuses.

## Interested?

We are looking forward to your application via E-Mail (incl. CV and cover letter) indicating your soonest possible entrance date and using the code word **"WIN-WIN-OR-NO-DEAL"** in the subject line to: [jobs@symptoma.com](mailto:jobs@symptoma.com)

Current job offers: <https://www.symptoma.com/en/jobs>